# ARPITA CHAKRAVERTI SAHA

# CURRICULUM VITAE

### Academic Qualifications

1976 GCE "O"Levels University of London, Oxford

1979 BSc Geography Honours Calcutta University

1982 B A German JNU, New Delhi

1984 MA German JNU, New Delhi

1983 German Government Scholarship to complete a Semester in Mainz University

#### **Professional Experience**

1984-1986 worked as freelance translator and interpreter and taught Classes XI and XII at Loyola High School, Pune

#### 1986 Joined LIC of India, as a Direct Recruit AAO of 14th.Batch

### 2020 Retired as Regional Manager (OS)EZO with ZM (Selection)Scale

Worked in Branch Offices in Pune and Kolkata upto 1990

1990 Moved to Kolkata Metro Divison as A.O.(Sales)

1994-2000 Posted as ADM in Berhampur and Cuttack Divisions in PS/SSS and IT Departments

2000-2003 DM Cadre NB Department and Secretary (Estates)EZO

2003-2006 SDM Cadre Secretary (Estates)EZO and RM(IT)EZO

2006-2009 Secretary (HRD) C.O.We initiated the HRD-OD initiative in all our offices which enabled a nearly 100% reach-out to all our employees.We also started the landmark PGEP programme with IIM (Ahmedabad).This continued for 5 years and helped us to train a highly professionalized band of officers which certainly helped the Organisation to grow rapidly in the face of competition from private life insurance companies. 2009-2013 worked as RM (HRD)and RM (Acturial) in EZO.With the introduction of Propsino pearl the decision making and processing of new business proposals became very fast and EZ quickly gained the reputation of being among the top two Zones in the country.

2013 -2015 Promoted to ZM (O) cadre.Worked as Chief CRM at Central Office.A large number of new CRM initiatives were started under leadership of Shri K.Ganesh.Claim Settlement Ratios reached > 99% in SB and Maturity and Death Claim Settlement ratios improved tremendously.We also brought IPP policies into focus.

2015-2020 Worked as RM (CRM) for 3 years and RM (OS) for 2 years.

2020 Was given ZM(S) scale.