

Neeraj Srivastava

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Professional Summary

- **Thirty-seven years of experience** across various functions & geographies at the Life Insurance Corporation of India
- Extensive understanding of the Indian Life Insurance market, including in-depth knowledge of **Conventional channels, Bancassurance, Micro-insurance, and Pension & Group Insurance**
- Functional knowledge of **Corporate Agents, Chief Life Insurance Advisors, Banks & Brokers, Tied Agents under the Development Officers, and Chief Life Insurance Advisors**
- Headed the 'Branch 310 Janpath , New Delhi' – India's top brand in the First Premium Income collection
- Marketing Manager at Divisional office No-1, Connaught Place New Delhi - the Premier Division of LIC
- Senior Divisional Manager I/C, Jodhpur (Rajasthan), the largest division in Policies selling & generating the highest number of MDRT agents in the Northern Zone
- Principal at Sales Training Centre, Lucknow
- **ACADEMIC QUALIFICATIONS**
- Graduation in Economics & Behavioral Science from St. John's College, Agra