





SANTHOSH


THOMAS

RETIRED LIC MANAGER

CONTACT

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 Cochin, Kerala

SKILLS

- Team Work
- Public Speaking
- Leadership
- Communication

LANGUAGE

- English
- Tamil
- Malayalam

DOB

30/05/1959

PROFESSIONAL PROFILE

I am a retired LIC Branch Manager with 31 years of experience. I was in charge of 5 branches in Kozhikode division, 1 branch and 1 satellite office in Ernakulam division. My special interest is in Agency Recruitment.

WORK EXPERIENCE

Branch Manager

2008 - 2019

- Supported and mentored a lot of Development Officers for Agency Recruitment
- Handled more than 1000 agents, around 17 DOs, almost 80 staffs and 2 SOs when I worked in Vadakara as a Branch Manager
- One among the Zonal and Central rankings when I was in-charge for branches

Assistant Manager

2001- 2008

- Achieved 1cr premium in a single case while I worked as ABM in Kodungallur

Development Officer

1988 - 2001

- I worked as a Development Officer for 13 years
- My cost ratio was less than 4% in many of the years
- My cost ratio was slightly more than 5% three times and more than 6% once.

EDUCATION

St Peter's College

M.A Economics