



Amey Mainak

Director

Committed job seeker with a history of meeting company needs with consistent and organized practices. Skilled in working under pressure and adapting to new situations and challenges to best enhance the organizational brand.

Contact

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Address

Goregaon East, Mumbai - 400 063

Education

MBA

Finance

B.com

Honors

Skills

- Budget Management
- Legal and Regulatory Compliance
- Crisis Management
- Team Building Financial
- Reporting People
- Management Issues
- Resolution Strategic
- Planning Organizational
- Administration
- Excellence Management
- Development Problem-Solving

Experience

2020

Blue Crest Academy Pvt Ltd

Director

- Working as whole time Director of Blue Crest Academy, Mumbai for the last 2 years. He have been associated with training to LIC participants on the platform of Blue Crest Academy Pvt Ltd.
- Cultivated and maintained relationships to promote positive work culture.
- Managed staff, financials and key performance indicators to facilitate business operations.
- Successfully improved employment turnover through creating incentive Implemented and prepared comprehensive business plans to expand business.
- Planned and implemented strategies to grow revenue.
- Built strong referral network to generate new business opportunities.
- He has also taken academic sessions on the corporate Training.
- Analyzed problematic situations and occurrences to provide solutions and facilitate company survival and growth.

2012 - 2020

YES BANK

A.V.P. Retail Banking

- Drove branch sales and portfolio growth by recommending various financial products to prospective customers.
- Supported and managed promotional activities to increase bank exposure and reputation in local community.
- Completed documentation for new accounts in alignment with bank policies and procedures.
- Offered every customer exceptional service levels by remaining friendly and professional during every transaction.
- Resolved problems or discrepancies concerning customers' accounts.
- Balanced daily cash deposits and vault inventory with zero error rate.
- Identified transaction errors when debits and credits did not balance.
- Received and counted daily inventories of cash, drafts and checks.
- Performed special services for customers, ordering bank cards and checks.
- Verified amounts and integrity of every check or funds transfer.
- Received mortgage and other loan payments, verifying payment dates and amounts due.
- Reported daily averages and shortages to operations department.
- Prepared official checks for customer and internal bank needs.
- Processed term deposits, retirement savings plan contributions and mail deposits within processing time limits.
- Composed, typed and mailed statements and correspondence related to discrepancies and outstanding unpaid debts.

Experience

○ 2010 - 2012

Indiabulls HFCL

Finance Manager

- Analyzed financial data to determine efficient use of resources.
- Managed financial transactions involving general funds and contracts to reduce cashflow challenges.
- Calculated and prepared checks for utilities, taxes and other payments.
- Analyzed actual financial results vs budget to prepare variance reporting to functional groups.
- Made estimates of funds required for short and long-term financial objectives of organization.
- Reviewed financial projections relating to business and industry trends and identified areas requiring improvement.
- Achieved proper mix of equity and debt to minimize cost and maximize operational profit.

○ 2009 - 2010

J P Morgan

Trainee

- Attended training sessions and meetings to learn new information and develop personal skills.
- Developed essential skills and techniques through diligent practice.
- Worked alongside senior team members to learn related job tasks and roles.
- Handled basic issues and problems under direct supervision, escalating more complex issues to appropriate staff.