

## Curriculum Vitae

### Personal Details:

Name: Salil Ramesh Oltikar

Age: 40 Yrs

DOB: 24/11/1982

Address: A-1 Pushpanjali, Shahaji Raje Road, Vile Parle (East), Mumbai 400057.

**Mobile: 9819469712**

E-mail: [osalil@rediffmail.com](mailto:osalil@rediffmail.com)

### Primary Academic Details:

Qualification	Year	Board/University	Marks	Percentage	Class
Qualification in Performance Attribution	2022	CFA Institute, USA	Pass	NA	NA
Certified Technical Analysts (CeTA)- Equivalent to CFTE qualification by IFTA	2021	Association of Technical Analysts (The ATA)	109/150	72.67%	NA
Level-3 Award in Investment, Banking & Finance	2019	CISI (Chartered Institute of Securities and Investment)	90/100	90%	NA
Level-2 Award in Investment, Banking & Finance	2019	CISI (Chartered Institute of Securities and Investment)	28/30	93%	NA
CertIFR	2018	ACCA (UK)	CertIFR stands for certificate International Financial Reporting Standards		
CertIA	2018	ACCA (UK)	CertIA stands for Certificate in International auditing		
CertIPSAS	2018	ACCA (UK)	CertIPSAS stands for Certificate in International Public Sector Accounting Standards		

CertBV	2018	ACCA (UK)	CertBV stands for Certificate in Business Valuations		
Inter CA (PE-II)	May 2004 Nov. 2004	ICAI	323/600	NA	NA
B.Com	March 2003	Mumbai	534/700	76.11	Distinction
HSC	February 2000	Maharashtra State Board of Secondary and Higher Secondary Education	409/600	68.17	First
SSC	March 1998	Maharashtra State Board of Secondary and Higher Secondary Education	556/750	74.13	First

I HAVE COMPLETED FURTHER STUDY OF TECHNICAL ANALYSIS, INCLUDING ADVANCED CONCEPTS OF ELLIOT WAVE ANALYSIS UNDER MENTORSHIP OF MR.RAMKI RAMKRISHNAN WHO IS AN ACKNOWLEDGED AUTHORITY IN THE TOPIC

I have consistently undertaken study of Equity Valuation concepts and practice and have two professional certifications in the field – 1<sup>st</sup> from ACCA & 2<sup>nd</sup> from CRISIL. Besides I have a deep reading in the subject as well

**Professional Memberships:**

**I am a full member of The Association of Technical Analysts (India) which is a member body of International Federation of Technical Analysts (IFTA)**

**I am an Associate member of Chartered Institute of Securities & Investment since October 2019 (Membership no 254711)**

- a. **Completed Core Forensic Accounting module of American Institute of Certified Public Accountants (AICPA)**
- b. **Have Completed Certification in Cybersecurity Audit & COBIT 2019 from ISACA**

## **TOTAL WORK EXPERIENCE: 17 YEARS**

### Assignments:

**PRESENT :** I am presently working as a freelancer and consultant to various businesses in finance, accounting, audit, taxation and investment. In addition I am also an active options trader with deep interest and substantial knowledge in the field. My present clientele includes both startups and established organizations. Eg. Marine Management Solutions, Creoratio Designs, Zorabian Chicken etc

### **PREVIOUS**

#### **A. In Treasury & Investment Management**

1. I was engaged as the Treasury head & Chief Investment Officer of M/s Inflection Partners, which is the Treasury Branch of M/s ANA Designs Private Limited & its Group Companies. In this role I was responsible for taking all the investment decisions with respect to investment in various asset classes and generating Treasury income there-form. I undertook this through my personal technical analysis skills and fundamental insights from other sources  
In this role I had consistently beaten the broad based indices (both NIFTY and SENSEX) in short period realized return
2. I had been engaged in this role since October 2020 till September 2022
3. I have a deep understanding and trading experience in derivatives in various segments including Equity, Commodities and Currency Pairs. Along with this I had also worked very actively in managing the surplus funds of the company so as to generate the maximum possible treasury and investment returns through active asset allocation. I have also worked closely in revamping the investment portfolio of the company and its directors which was predominantly into low yielding debt and dead assets into Mutual Funds and investment grade equity which has resulted in significantly increased wealth in both the Company as well as individual Directors' portfolio.

4. I have considerable experience in liasoning with major Investment Houses like NJ Wealth, IIFL Wealth, Julius Baer, Avendus Capital et al and understanding the structured finance products presented by them and advising the directors on their suitability

**B. In Accounts & Finance**

1. I was working with M/s ANA Designs Pvt. Ltd as the Head of Finance. Substantial percentage of Decision making in Accounts, Finance, Legal, Taxation and Compliance is finalized by me in coordination with the Owners. I was working in this position from September 2011 till September 2022
2. Worked with Radox Laboratories (India) Private Limited as **Manager-Accounts** from August 2009 to August 2011. I was reporting to General Manager Finance. During my 2 year stint in this Company, I was promoted from Assistant Manager Accounts to Manager Accounts
3. Worked as an Accountant for Pankaj Mercantile Company (Recognized Export House) from July 2008 to August 2009.
4. Previously, worked for 3.5 years with M/s V.D.Lagu and Company, Chartered Accountants as Audit Assistant

Work Experience: Industry

1. Thorough Knowledge of Accountancy and Financial management concepts. Practical Experience in setting up, analysis and management of Accounting Systems. Capability of handling all aspects of routine accounting and preparing and compiling Financial Statements of corporate and non-corporate entities and finalizing the same as per various statutory requirements.
2. I was responsible for preparation of financials for the fiscal including Consolidated Financials for Group Companies and related Tax Audit Reports in my present position.
3. Experience in preparation of varied MIS reports, Profitability analysis and Budgetary Control as per the requirement of the management and carrying out related analysis and arriving at logical conclusions and decisions there from.
4. Expert knowledge in all compliance related issues including statutory as well as functional audits in the organization.
5. I held the responsibility for managing the entire GST Compliance in ANA Designs Private limited. This included filing of various required GST returns as well as coordinating with the auditors for completion of GSTR 9 & 9C. Again I had a pivotal role in preparation and analysis of the GSTR reconciliation as per 2A and the books of accounts.

6 Thorough knowledge in the field of Direct and Indirect Taxation. **I had handled the entire GST migration and compliance in ANA Designs since the inception of the new tax regime.** I was also personally responsible for completion of multiple years of Maharashtra Value Added Tax Assessments (completed VAT assessments for my present company since 2008-09 to 2015-16.). I have also managed Income tax Assessments for Company as well as Individual assessees. In my situation in Radox Laboratories Private Limited I have also handled Tax Assessments of Branch Offices in India of Foreign Entities including Transfer Pricing Assessment. Prior to GST I have also handled departmental audits of Service Tax, again for multiple years.

I have also successfully completed challenging and non-routine assignments like:-

- A During my stint in Radox Laboratories India Private Limited, I was in-charge of and lead the entire accounts & finance team in successful implementation of SAP ERP in Finance and Accounts.
- B Again while in Radox I was given the responsibility of obtaining the manufacturing and other regulatory approvals for factory which the company was setting up in KIADB Bangalore.
- C Also in ANA Designs, I had taken initiatives in improving Billing and related processes which has led to reduced lead time in bill processing and better vendor and working capital management.
- D In ANA Designs, I successfully campaigned with the Top Management and obtained registration of TradeMark for my present company
- E Successfully initiated, lead and completed Fixed Asset accounting and preparation of Fixed Asset Register in my present organization
- F Have also contributed in other functional matters such as Human Resources & Supply Chain Management at strategic levels and helped in value creation.
- G Have experience in handling sales tax matters across various states in India under respective state laws.
- H Experience in managing receivables, extensive negotiations and liasoning with banks, for forex related transactions, preparation of CMA data, establishing credit lines, obtaining bank guarantees and other Treasury related operations. I have obtained credit for the company at low rates through extensive negotiations with the bankers. **I had also obtained Forward contract facilities from Citibank for one of my earliest employers viz. Pankaj Mercantile Company, a 100% export house, at very low margins by establishing past performance**
- I Have created value for the organisation by giving critical inputs & solutions pertaining to working capital management and helped the company leverage at very low cost.

Strengths & soft skills:

Ability to work for long hours without lapse in concentration and good grasping skills.

I have received feedback in my earlier as well as present organization that I possess good people skills. I have consciously developed managerial and leadership skills and can incorporate execution culture in my team with tact and motivation.

Other Activities

I am passionate about learning and teaching. I have been teaching since my college days and even now I always look for good opportunities for knowledge sharing

References:

Will provide on request.

SALIL OLTIKAR  
9819469712